

CareFlo AI vs Manual Referral Processing

Same referrals. Very different outcomes.



Faster Response



Higher Conversion



More Referrals into Care

 CareFlo AI

-  New Referral Received 
-  Data Extracted 
-  Eligibility Verified 
-  Entered into EMR 
-  Ready for Scheduling 

Why manual referral intake breaks down

As your agency grows, manual processes can't keep up.

Multiple sources

Faxes, emails, portals, phone, and messaging

Inconsistent across branches

Intake quality varies by coordinator

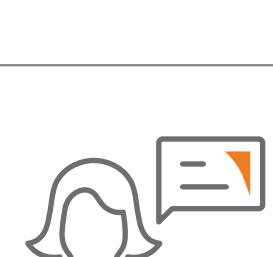
After-hours blind spot

Referrals wait until the next business day

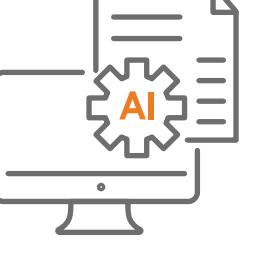
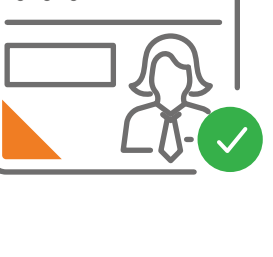
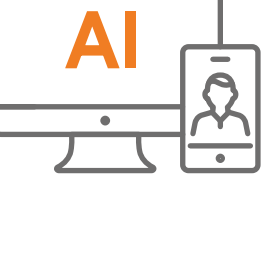
Incomplete data

Missing information slows down triage and response

 **Manual Referral Processing**
Multiple steps. More time.
Higher chance of lost referrals.

	Referral capture Check fax, portals and email separately
	Data extraction Manually enter data from documents
	Eligibility verification Call payer portals (hours of delay)
	EMR entry Manual, prone to errors
	Triage & routing Judgment-based, varies by coordinator
	Response time ~1 hour or more per referral
	After-hours coverage None. Referrals wait until next business day
	Visibility & reporting Inconsistent across branches

 **CareFlo AI**
One intelligent workflow. Faster processing. More referrals into care.

	Omnichannel capture All channels (fax, email, portals, phone, messaging) in one place
	AI data extraction Automatically extracts patient, diagnosis, insurance and provider details
	Real-time eligibility Verify insurance eligibility at the point of intake
	EMR integration Auto-populate into your EMR or referral portals
	Smart triage & routing Route by service area, payer type, diagnosis and staffing availability
	Faster response Minutes, not hours
	24/7 intake support Process referrals day or night
	Centralized visibility Real-time tracking across all locations

Key Capabilities of CareFlo AI



Real Impact for Home Health Agencies

70%
faster referral response time

80-85%
higher referral conversion potential

12x
faster referral processing

24/7
referral assistance

Turn referral volume into revenue with **CareFlo AI**